

# A CUSTOMER SUCCESS STORY

## Helping Sable Metal Fabrication Seamlessly Scale Production to Meet Demand

### Customer Overview

**Sable** is a leading metal fabrications supplier serving high-demand clients with precision metal components. When faced with a surge in order volume from their key customers, they needed fast, reliable external capacity that could meet exacting standards without delays or disruptions.



### THE CHALLENGE

As internal capacity hit its limits, Sable faced a critical question: how to scale production without compromising delivery timelines, product quality, or operational stability. With major customer deadlines at risk, the stakes were high.

### OUR SOLUTION

Metalumen Manufacturing stepped in as a production partner to extend Sable's capabilities. Our approach combined technical precision, flexibility, and a partnership mindset:



#### Materials

22 Ga.  
Galvanized Steel  
Sheets, sourced  
by Metalumen  
Manufacturing



#### Operations

CNC-Controlled  
Laser Profiling  
+ Precision Die  
Forming



#### Schedule Alignment

We adjusted  
our internal  
scheduling  
to prioritize  
their urgent  
deadlines.



#### Quality Assurance

Products met all  
dimensional and  
performance  
specifications  
with zero  
rework.



#### Responsiveness

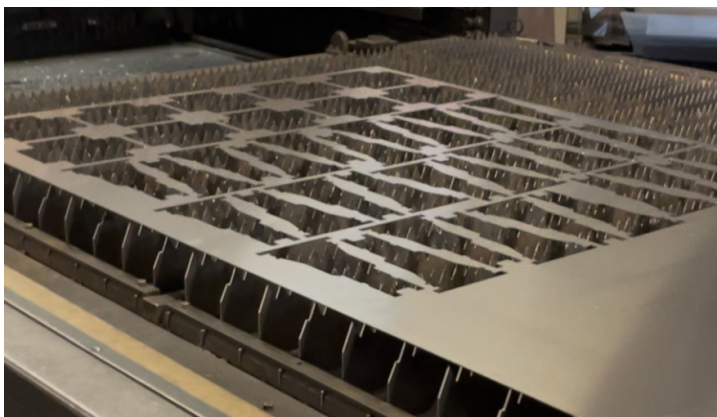
We maintained  
constant  
communication  
and adapted  
to shifting  
production  
needs.

# THE RESULTS

- ✓ On-time delivery for all project milestones
- ✓ Supplemented capacity without operational strain
- ✓ Flexible resource allocation to handle fluctuating demand
- ✓ Trusted, ongoing collaboration now in place for future work

## WHY IT MATTERS

This case illustrates how Metalumen Manufacturing supports manufacturers in managing surges in demand, without increasing their internal footprint or risking customer satisfaction. Our blend of technical capability, agile service, and strategic alignment makes us the ideal production partner.



*The team at **Metalumen Manufacturing** provided us with more than just manufacturing support – they gave us peace of mind. Their responsiveness, precision, and commitment to our timelines made them an essential extension of our operation.*



**Scott**  
President, Sable Metal Fabrication

